



COUNTY OF LOUISA

MEMORANDUM

TO: The Honorable Members of the Board of Supervisors

FROM: Sam Massie, Purchasing Coordinator
Brittany Shupe, Airport General Manager

CC: Christian Goodwin, County Administrator

DATE: May 20, 2026

RE: A Resolution to Approve and Award a Contract for Tile Floor Replacement at the Louisa County Airport

I. Background:

a. Project Description

The County of Louisa invites qualified contractors to submit sealed bids for the removal of the existing flooring and install of new glue-down Luxury Vinyl Tile (LVT) flooring and 6” rubber cove base in the FOB building of the Louisa County Airport.

b. Need

The tile floor of the terminal building is in need of replacement in order to create a cohesive, even floor.

c. Project Budget

Funds for such services are included in the Airport CIP budget, under 30384000-482500.

c. Invitation for Bid

On April 20, 2026, the County issued an Invitation for Bid inviting qualified contractors to submit bids for tile floor replacement at the Louisa County Airport.

II. Current Situation:

a. Proposals/Bids

Five (5) bid were received by the closing date of May 12, 2026.

b. Bid Tabulation

Bids were opened and evaluated and the following bid tabulation was compiled.

Company	Lump Sum
Energen of Virginia, Inc. dba Richmond Decorating Center	\$16,265.00
Floor Fashions of Virginia, Inc.	\$29,150.00
Tobuild Design and Construction, LLC	\$38,810.00
Continental Flooring Company	\$28,888.00
Cavalier Carpets, Inc.	\$39,004.64

c. Selected Firms

Energen of Virginia, Inc. dba Richmond Decorating Center was selected for the contract.

d. Justification

The selected vendor was determined to be the vendor with the lowest, responsive and responsible bid.

III. Recommendation

The recommendation is for the Board of Supervisors to approve and award the contract for Tile Floor Replacement at the Louisa County Airport with Energen of Virginia, Inc. dba Richmond Decorating Center for a beginning June 2, through completion, with no option to renew.